

# Live cloud migration, cross-cloud disaster recovery, cloud backup

#### Our mission

# Hystax makes clouds affordable and reliable



#### Hystax



Founded in 2016, 10+ years of cloud expertise



Cloud migration, backup and disaster recovery software, **180K+** machines migrated, **45K+** protected

Some of our customers - Airbus, Nutanix, Orange, Nokia, Burger King



#### **Products**

Hystax Acura

Live cloud migration, disaster recovery & cloud backup Hystax OptScale

FinOps and MLOps open source platform

# Hystax Acura

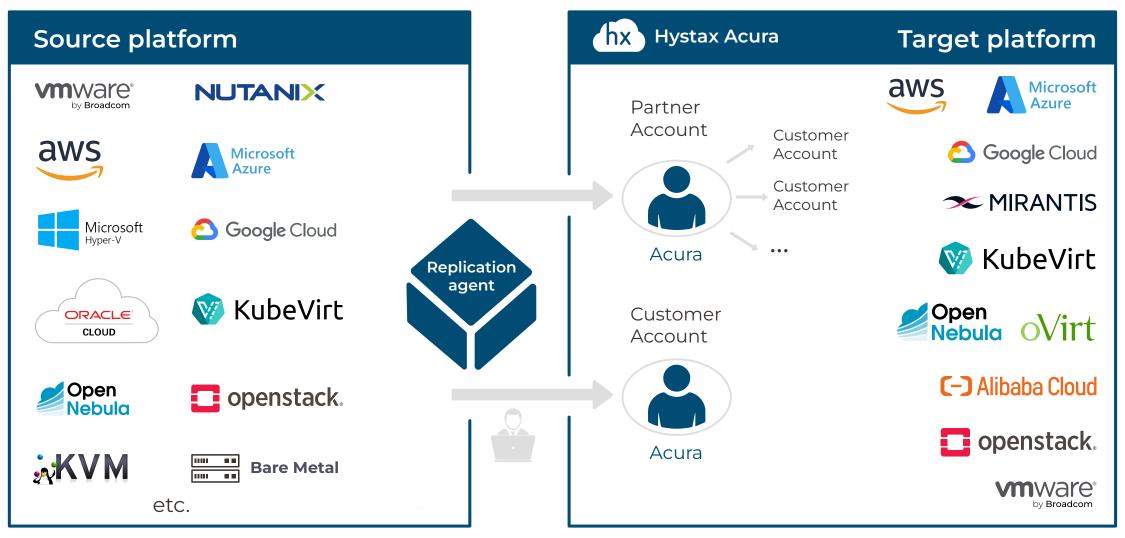
Live cloud migration, disaster recovery and cloud backup



#### Hystax Acura: main benefits

- Partner-oriented solution: partner dashboard, multi-tenancy, custom roles and sophisticated reports, white-labeling
- Any-to-any cloud backup, disaster recovery and cloud migration
- Integrated with OptScale a single product to get to a cloud and stay compliant and in budget

#### Migration, backup and DR: source and target platforms



# Hystax live cloud migration

#### Hystax Acura: live cloud migration

- Live background replication to a target site
- Agentless migration with external agents, no data loss
- No downtime while replicating and testing migration
- Unlimited number of test migrations, no disruptions
- Bare metal and orchestration support

#### Migration stages



#### Migration stages

Preparing and replicating

Transfer VM identification, cloud preparation

Installation of replication agents

Initial VM replication

Switching planning and testing

Creating migration plans

Incremental replications

Test runs on the target cloud

Switching to a new site

Scheduling a maintenance window for Cutover

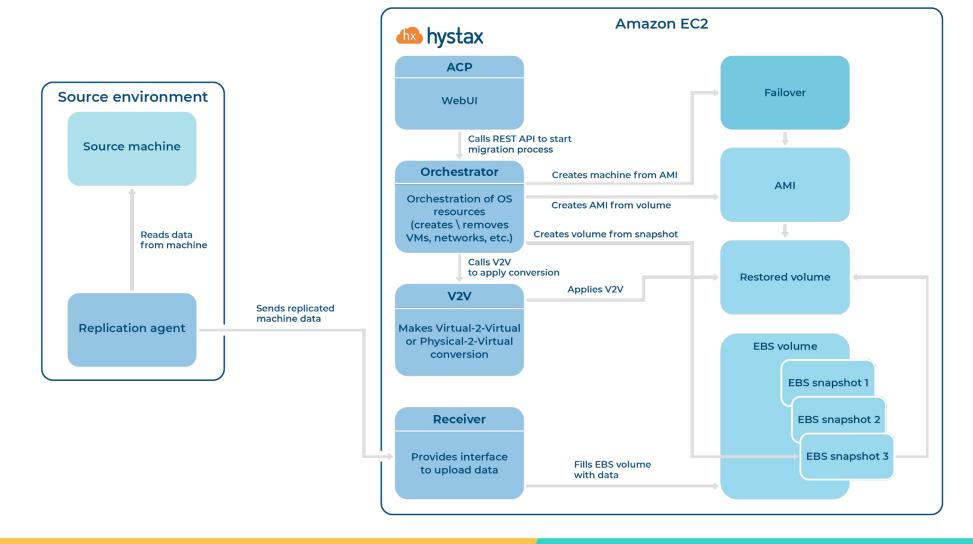
Shutting down services at the source site, final replica

Launching machines at the target site, user acceptance testing

Switching clients to the new site

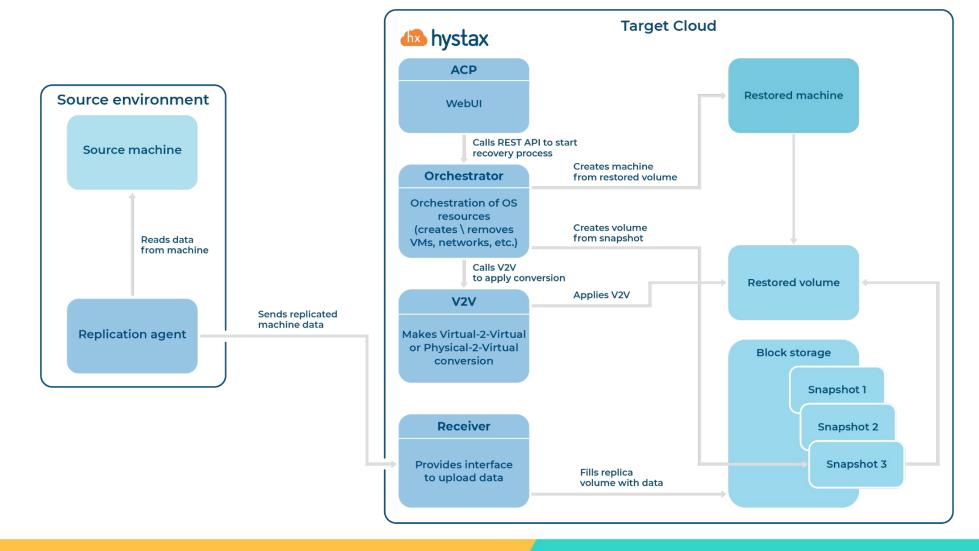
Average duration - 3 to 5 minutes

#### AWS: replication data flow





#### KVM-based clouds: replication data flow





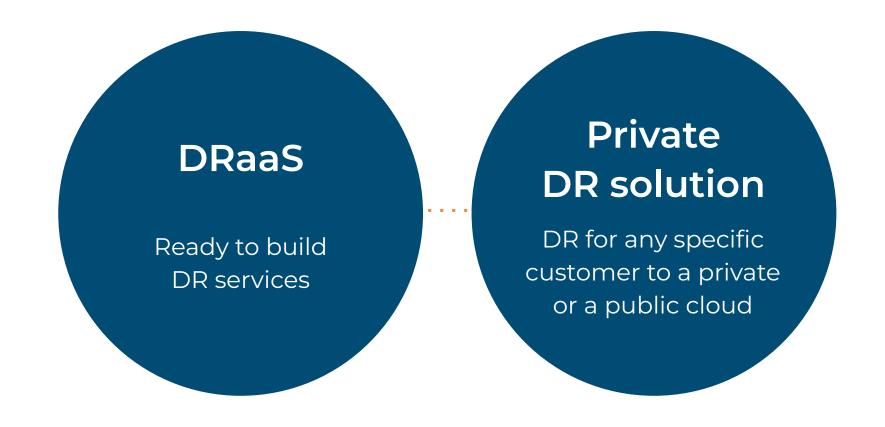
# Hystax disaster recovery

#### Hystax Acura: disaster recovery

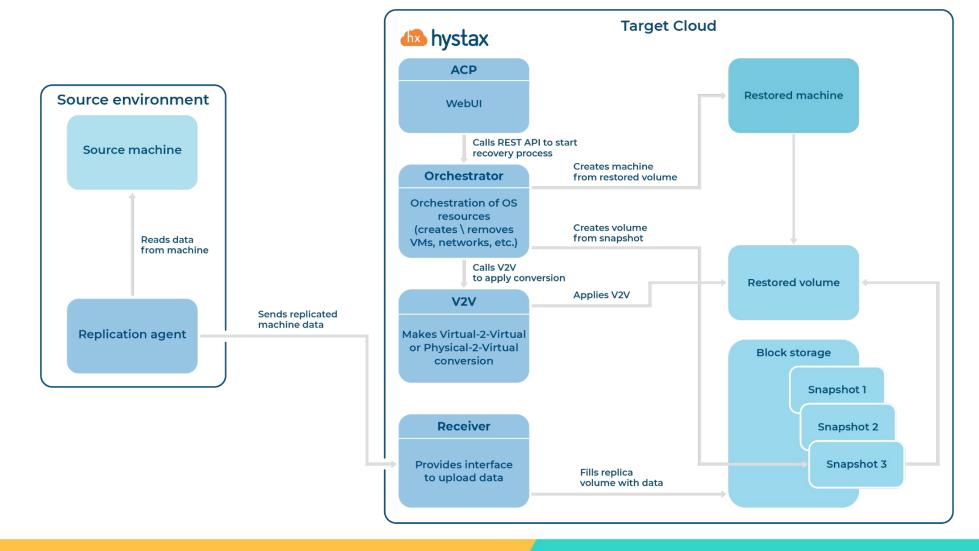
- Best-in-class RPO and RTO values
- Full disaster recovery automation
- Restore points: protected data retention in block devices (block storage)
- Agentless replication
- Cross-cloud replication and disaster recovery scenario diversity
- No vendor lock-in
- Partner-oriented multi-tenant solution



#### Hystax Acura: disaster recovery options



#### Disaster recovery: replication data flow





#### Disaster recovery capabilities

- Low RPO and RTO best-in-class RPO values and instant RTO
- Instant business replication recovery –
  device booting directly from cloud-native
  snapshots, thereby enabling companies to
  minimize downtime
- Block storage restore points stored in quick block storage
- MSP-focused multi-tenant partner portal

   sophisticated options for partners to
   manage all their customers and DR
   projects via one console

- Full coverage with RESTful API 100% covered with RESTful API. Easy automation and integration with current management systems
- Flexible reports and events notification obtaining full resource utilization report, configuring all level event notifications
- Role-based access management and audit – managing user access and assigning granular roles to various resources



### Hystax cloud backup

#### Hystax Acura: cloud backup

- Storing data in S3-like, Samba or NFS storage
- Fully scalable backup automation
- Restore points: reliable data retention in cost-effective object storage
- Flexible snapshot retention policies and replication schedules
- Diverse options for data recovery from snapshots
- Partner-oriented multi-tenant solution
- WAN optimization and flexible deduplication



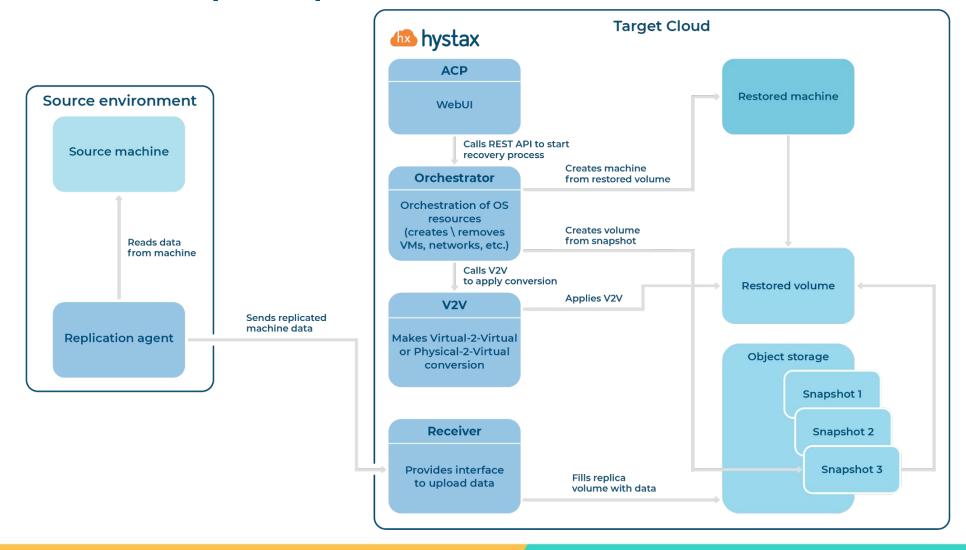
#### Enterprise backup strategy capabilities

- Object storage restore points stored in cost-effective hot and cold object storage (S3, Samba, NFS)
- Deduplicated storage and long-term configurable retention policies – optimized resource utilization by unique deduplication technologies. Flexible snapshot retention policies
- Multi-tenant control plane for partners managing simultaneously all the customers and projects in a single pane of glass

- Flexible reports and event notifications –
   obtaining full resource utilization report,
   configuring all level event notifications
- Role-based access management and audit – managing user access and assigning granular roles to various resources
- Full coverage with RESTful API 100% covered with RESTful API. Easy automation and integration with current management systems



#### Cloud backup: replication data flow





## Customers and partners



#### Current customers and partners

Telecoms

**Integrators** 

Cloud service providers

Cloud vendors

**End customers** 

















SILVER LINING

**SYSTEMS** 

































Virtuozzo

**AIRBUS** 



#### Case study room

If you want to achieve your goals, help others achieve theirs





How Hystax helps CloudAk build out cross-cloud Disaster Recovery as a Service in the Middle East





How Hystax provides support Symmetry Corporation to successfully improve their customers' disaster recovery strategy







How Hystax has helped to perform a seamless cloud migration between different OpenStack distributions



How Hystax benefited Drake & Scull to successfully and efficiently migrate workloads from VMware to a modern CloudAk platform





How Hystax assisted Xertica to migrate crucial workloads to Google Cloud Platform in just two weeks



#### Hystax Acura advantages

#### **Partners**

- Any-to-any cloud migration, disaster recovery, and cloud backup
- Ready to build service for end customers
- Multi-tenant rebrandable customer portal
- Easy-to-deploy and onboard customers
- Best-in-class partner pricing

#### **Customers**

- Fully-automated cloud migration, simple agent deployment on thousands of VMs
- Support of any platforms, including public clouds, KVM and physical machines
- Cross-cloud disaster recovery with best-in-class RPO and RTO values
- Unlimited number of test migrations and failovers
- Object and block storage cheap and quick storage options
- Best IT security standard compliance



#### Contacts

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# Appendix



#### Disaster recovery

- Replication of client IT infrastructure (physical and virtual machines, networks) and willingness to re-create the infrastructure for continuous functioning of client's business with minimal delay according to a previously prepared scenario
- Recovery point objective (RPO) time between replication periods or maximum data size, that a client is ready to sacrifice in case of disaster (seconds, not hours or days)
- Recovery time objective (RTO) time between reaction to the disaster and infrastructure recovery. Usually, this parameter is analyzed for the case of one-machine recovery (near-zero, not hours)

#### Minimal RPO and RTO are critical for business



