

# Home to hybrid cloud management

Live cloud migration, Disaster Recovery, cloud backup and IT budget control

#### Our mission

## Transform clouds into a commodity

Cloud migration | IT budget control | IT resilience | Cloud arbitrage

### **Products**

### Hystax Acura

Live cloud migration & Disaster Recovery

# Hystax OptScale

Budget & provisioning control, workloads mobility, IT Resilience

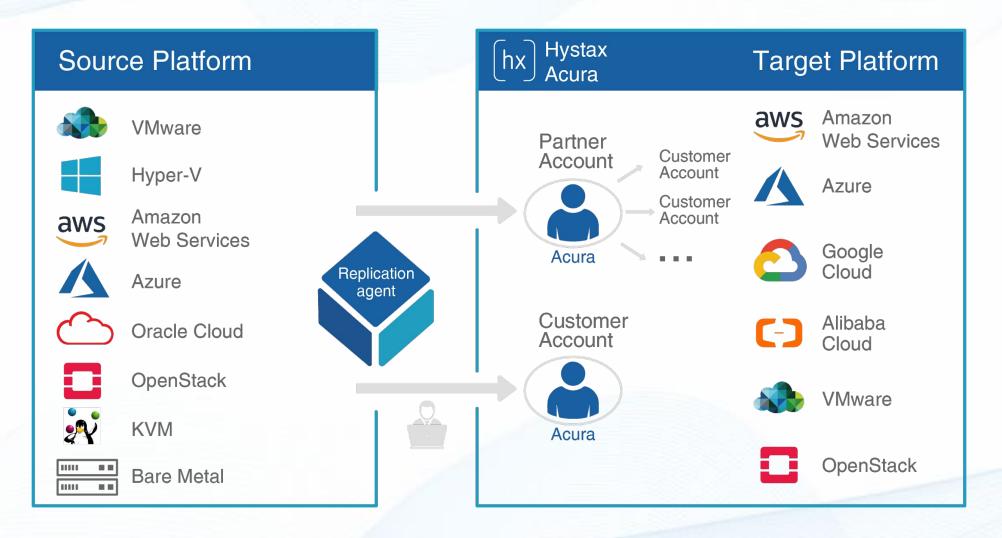
## Hystax Acura

Live cloud migration and Disaster Recovery

## Hystax Acura: main benefits

- Simplify, automate, and expedite securely large scale migrations and DR to any source from any target
- IT Resilience at a click ensure IT landscape remains robust, reliable and secure as it grows
- One touch DR and migration
- Highly automated orchestration
- No long term commitment for DR solution
- Even the most complex applications run smoothly, quickly and efficiently

## Migration and DR: source and target platforms



# Hystax live cloud migration

## Hystax Acura: live cloud migration

- Live background replication to a target site
- Agentless migration with external agents, no data loss
- No downtime while replicating and testing migration
- Unlimited number of test migrations, no disruptions

## Migration stages

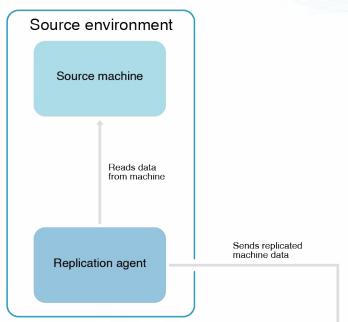
Identify
workloads
and
replicate
-1-

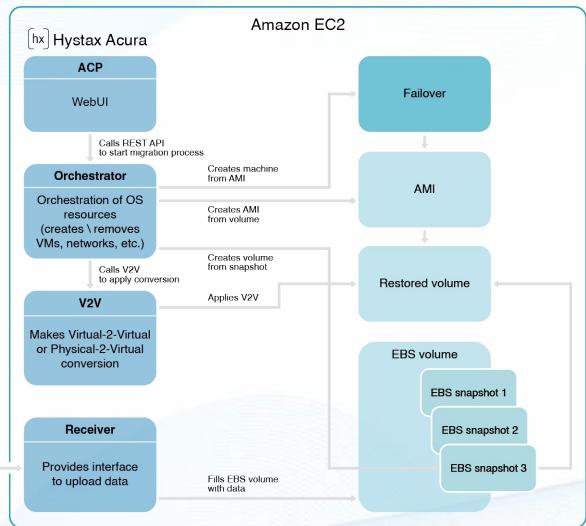
Recreate networking and create migration plan -2-

Run unlimited number of test migrations -3-

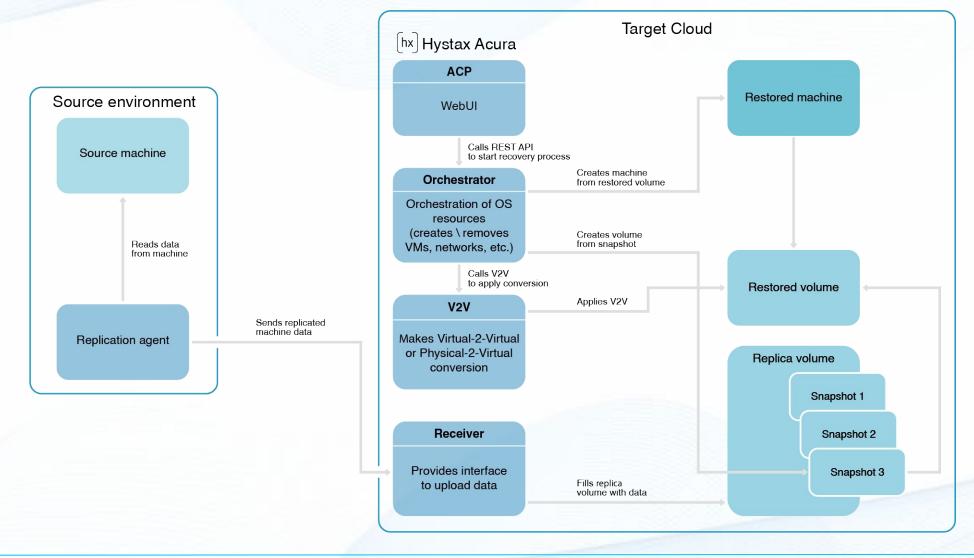
Plan
and execute
final
migration
-4-

## AWS: migration data flow





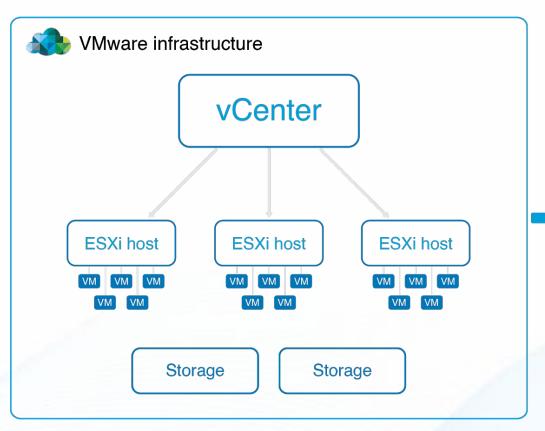
## KVM-based clouds: migration data flow



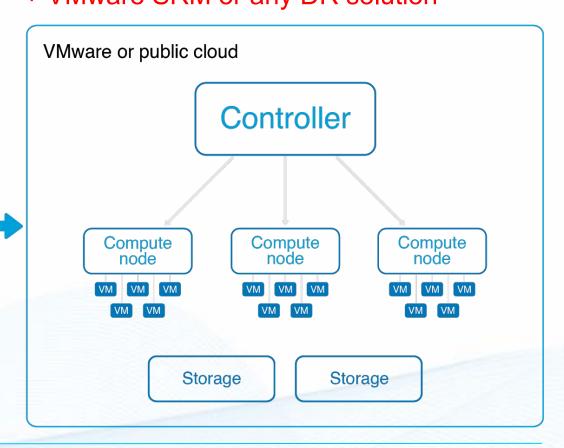
# Hystax Disaster Recovery

## Traditional disaster recovery architecture

Production site with main VMware infrastructure

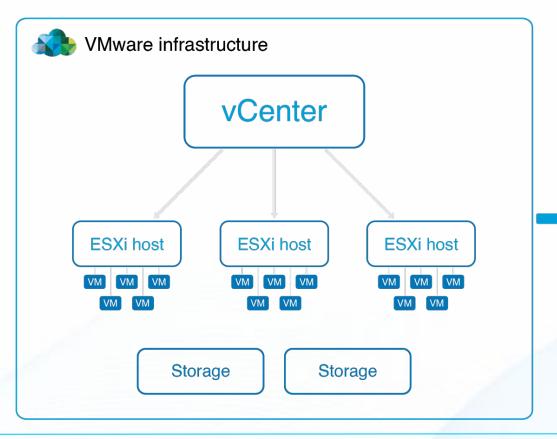


DR site with a copy of VMware infrastructure+ VMware SRM or any DR solution

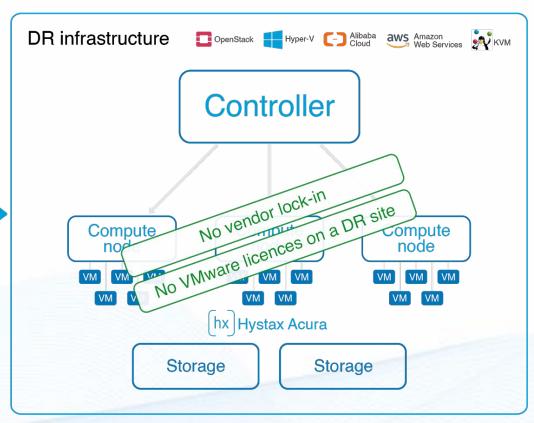


## New look at Disaster Recovery architecture with Hystax

## Production site with VMware infrastructure



## Disaster Recovery site with Hystax Acura



## Hystax Acura: Disaster Recovery

#### **DRaaS**

Ready to build DR services

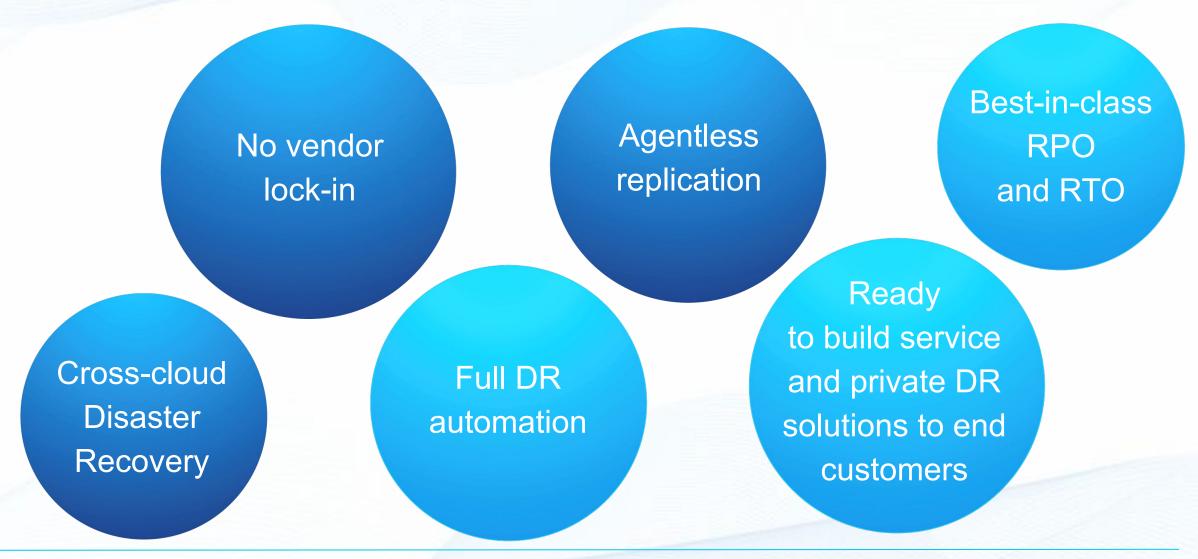
# Private DR solution

DR for any specific customer to a private or public cloud

# Cloud backup

Backup as a service with flexible deduplication and retention

## Hystax Acura: Disaster Recovery points



## Hystax Acura Disaster Recovery capabilities

- Single control plane for all customers or projects – manage all your customers through one console / Partner portal
- Sophisticated role-based access management and audit – manage user access and assign granular roles to various resources. View and export audit logs
- Logs collected in one place logs from all customers are concentrated in one place
- Full coverage with RESTful API Hystax Acura is 100% covered with RESTful API. Easy automation and integration with current management systems

- Low RPO and RTO best-in-class RPO values and instant RTO
- Flexible reports and event notification get full resource utilization report and configure all level event notifications
- Custom PSA Integration integrate solution with existing PSA systems, automatically create and file tickets
- Deduplicated storage and configurable retention policies – optimized resource utilization by unique deduplication technologies. Flexible snapshot retention policies

# Customers and partners

## Current customers and partners

**Telecoms** 

**Integrators** 

Cloud service providers

**Cloud vendors** 

**End customers** 





































Fairbanks.

















## Case study (Drake & Scull - UAE)

- Drake & Scull International PJSC (DSI)<sup>1</sup> is a construction engineering provider in the global market
- DSI planned to migrate production workloads from VMware cloud in a local datacenter to a modern platform based on KVM cloud to reduce TCO costs and because of expiring Cisco hardware support<sup>2</sup>

Mr. Yousef Al Mulla, Group CEO at Drake & Scull International

Mission accomplished! Hystax & Cloudak definitely a winning team! They assisted us on all stages of migration and did beyond of what was initially planned by customizing replication process to mitigate obstacles! We were extremely happy to work with Hystax!

## Hystax Acura advantages

#### **Partners**

- Any-to-any cloud migration and Disaster Recovery
- Ready to build service for end customers
- Multitenant rebrandable customer portal
- Integration with partner billing and PSI
- Best-in-class partner pricing

#### Customers

- Fully-automated cloud migration
- Support of any platforms including public clouds, KVM and physical machines
- Cross-cloud Disaster Recovery with best-in-class RPO and RTO values
- Unlimited number of test migrations and failovers
- Simple and fast saves time and resources

## Contacts

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# Backup slides

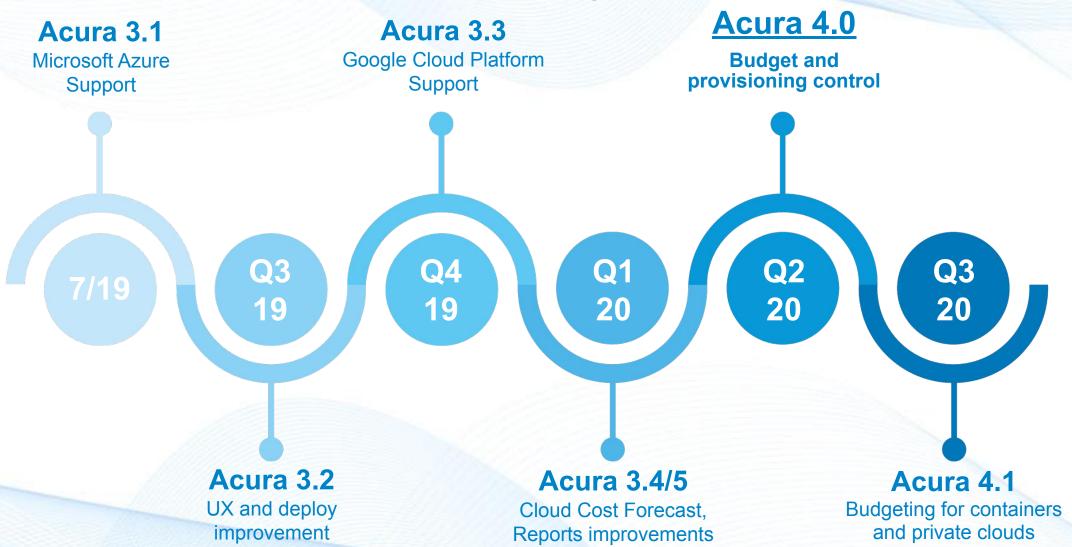
## Disaster Recovery

- Replication of client IT infrastructure (physical and virtual machines, networks) and willingness to re-create the infrastructure for continuous functioning of client's business with minimal delay according to a previously prepared scenario
- Recovery point objective (RPO) time between replication periods or maximum data size, that a client is ready to sacrifice in case of disaster (seconds, not hours or days)
- Recovery time objective (RTO) time between reaction to the disaster and infrastructure recovery. Usually, this parameter is analyzed for the case of one-machine recovery (near-zero, not hours)

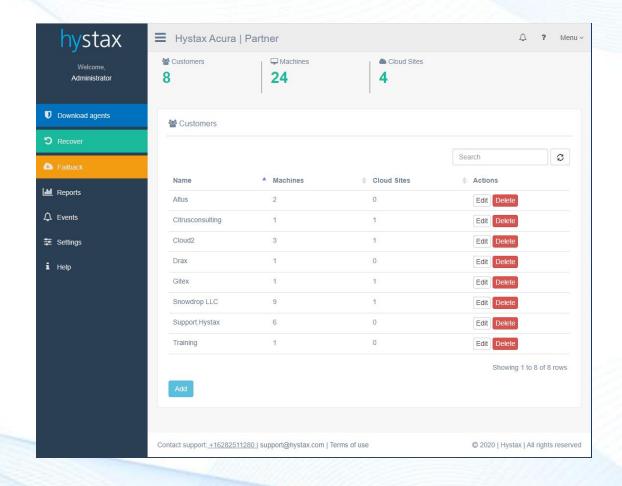
# Minimal RPO and RTO are critical for business

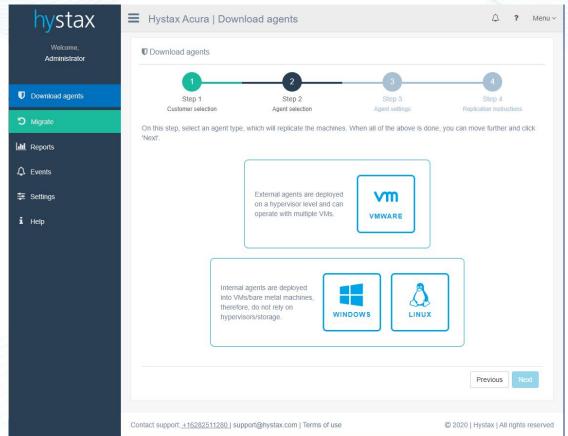


## Hystax Acura Product Roadmap



## Hystax Acura Control Panel





## Summary: Hystax benefits

- Fast / easy / secure / cost-effective
- Fully automated DR and migration easy for your customers and you
- Full orchestration ensures accuracy, avoid instability
- Builds easily on any public cloud
- Auto-run failover tests saves time and effort
- Cloud-to-cloud if needed
- Specialize in partner-supported projects / Partner Portal
- Best-in-industry price points aggressive discounting for our partners